

**Consulate of India
San Francisco**

**Monthly Commercial Report
March 2020**

Economic News:

1- India's fuel demand drops 11% in March as coronavirus hits aviation, transport

India's fuel demand has dropped by a steep 10-11 per cent in the first two weeks of March as the outbreak of coronavirus (Covid-19) led to the cancellation of flights and reduction in industrial activity. The country had consumed 19.5 million tonnes of petroleum products in March 2019, official data showed. Assuming consumption in two halves of the month was almost the same, as much as 10 million tonnes of fuel was consumed during the first fortnight of March 2019. "The petroleum industry is witnessing the impact of coronavirus on sales of all petroleum products. The overall demand for liquid fuels has gone down by 10-11 per cent in the first fortnight of March 2020," said Indian Oil Corp (IOC), the country's largest fuel retailer, in a statement. Restrictions and travel advisories, as well as a slowdown in industrial activity, has led to the fall in demand (March 19)

2- Amazon hiring 100,000 new distribution workers to keep up with online shopping surge caused by coronavirus

On March 17, Amazon Inc. declared that the coronavirus outbreak has caused a surge in online shopping, and now the online giant is adding 100,000 new full-time and part-time positions across the United States to keep up with the demand. The jobs will be Amazon's fulfillment centers and its delivery network. The company said customers could experience more extended delivery times than usual because of the high volume of orders as coronavirus spreads. The number of cases in the United States surpassed 4,000.

3- California Gov. Gavin Newsom Issues Statewide Shelter-in-Place Order (March 19).

Gov. Gavin Newsom announced a statewide shelter-in-place order Thursday evening. Saying "we have to meet this moment," the governor said the rest of the state will join many Northern California counties already under public

health orders to mandate social distancing. The order immediately went into effect Thursday night. More than 21 million of the state's nearly 40 million residents were already under similar orders imposed at the county level over the past several days. Unlike those county directives, first issued across the Bay Area on Monday (March 16), the state order has no specific termination date. The state order supersedes those by the counties, according to Newsom's press secretary, Jesse Melgar.

4- Bay Area Council Poll: COVID-19 Economic Concerns Soar

Bay Area residents' concerns about the COVID-19 pandemic rose dramatically over a one-week period in mid-March as the virus spread, casualties mounted and the government response intensified, according to the 2020 Bay Area Council Poll. Residents surveyed in the nine-county poll hold a very dim view of the federal government's response but praised the job local governments are doing to address the crisis. And while health officials and government leaders continue to take steps to clamp down on public gatherings and other contacts that can spread the disease, residents say they are doing everything they can to keep themselves isolated (March 25).

Across the Bay Area, 87 percent of residents are concerned with the threat of COVID-19 on Bay Area communities, with 60 percent of voters very concerned and another quarter somewhat concerned (*87% total concerned*). This high level of concern rivals that of wildfires (*58% very concerned, 88% total concerned*) and climate change (*56% very concerned, 81% total concerned*).

5- Facebook Aims \$100 Million at Media Hit by the Coronavirus

Facebook announced on March 30 that it would dole out \$25 million in grants to local news outlets and spend \$75 million in a marketing drive aimed at news organizations internationally in response to the coronavirus-prompted economic downturn, which has caused advertising to plummet and has threatened media industry revenues.

Despite huge interest in news that has led to traffic surges and a rise in digital subscription sign-ups, the media industry has seen cutbacks as advertising has dropped sharply. Some alt-weeklies have laid off as many as three-quarters of their employees. BuzzFeed and American Media have instituted pay cuts. In Louisiana, The Advocate and The Times-Picayune have furloughed some staff and put the rest on four-day workweeks.

**Top Commodities of Exports/Imports to STATES Under this Post's
Jurisdiction YTD March 2020**

**Top Commodities of India Exports to States under this Post's
Jurisdiction**

State	HS Code	Product	Value \$
Alaska	82079010	PRIMARY METAL MFG	6,365,665
Arizona	84193100	AGRICULTURAL PRODUCTS	\$40,152,347
California	03021100	FISH, FRESH/CHILLED/FROZEN & OTHER MARINE PRODUCTS	\$735,722,488
Hawaii	84452011	TEXTILE MILLS PRODUCTS	\$1,800,568
Idaho	84452011	TEXTILE MILLS PRODUCTS	\$2,928,992
Montana	84379090	MACHINERY, EXCEPT ELECTRICAL	\$558,505
Nevada	99979100	MISCELLANEOUS MANUFACTURED COMMODITIES	206,813,587
Oregon	61011010	APPAREL MANUFACTURING PRODUCTS	\$41,269,677
Utah	98020000	CHEMICALS	\$31,275,727
Washington	84452011	TEXTILE MILLS PRODUCTS	92,560,059
Wyoming	99979100	MISCELLANEOUS MANUFACTURED COMMODITIES	3,349,207

Source: Foreign Trade Division, U.S. Census Bureau

**Top Commodities of Indian Imports from States under this Post's
Jurisdiction**

State	HS Code	Product	Value \$
Alaska	03021100	FISH, FRESH/CHILLED/FROZEN & OTHER MARINE PRODUCTS	\$159,833
Arizona	73110090	TRANSPORTATION EQUIPMENT	\$678,348,683
California	99979100	MISCELLANEOUS MANUFACTURED COMMODITIES	\$3,104,594,814
Hawaii	7802000	WASTE AND SCRAP	\$9,770,087
Idaho	84713010	COMPUTER AND ELECTRONIC PRODUCTS	\$3,970,153
Montana	84193100	AGRICULTURAL PRODUCTS	\$11,072,497
Nevada	82079010	PRIMARY METAL MFG	1,368,900,912

Oregon	84713010	COMPUTER AND ELECTRONIC PRODUCTS	\$113,555,488
Utah	82079010	PRIMARY METAL MFG	72,410,964
Washington	73110090	TRANSPORTATION EQUIPMENT	118,975,257
Wyoming	98020000	CHEMICALS	41,276,549

Source: Foreign Trade Division, U.S. Census Bureau

**Total Exports/Imports to STATES under this Post's Jurisdiction
YTD March 2020**

Exports from India to States under this Post's Jurisdiction

State	2016 (\$)	2017 (\$)	2018 (\$)	YTD) SEPT 2019 (\$)
Alaska	5,273,335	2,944,686	8,372,567	6,365,665
Arizona	213,932,075	237,183,347	245,497,492	264,380,226
California	3,632,108,749	3,949,537,323	4,015,398,894	4,673,560,661
Hawaii	5,790,710	7,353,103	11,471,352	8,656,387
Idaho	11,273,403	17,815,286	20,600,944	16,581,611
Montana	2,281,820	4,979,671	6,103,863	3,743,133
Nevada	262,817,749	389,764,827	300,185,184	353,441,696
Oregon	132,326,754	172,763,994	184,808,069	137,830,717
Utah	98,595,480	103,552,344	120,135,210	149,882,165
Washington	361,830,153	424,890,608	480,015,101	697,140,643
Wyoming	3,386,747	2,651,827	5,160,833	9,202,362

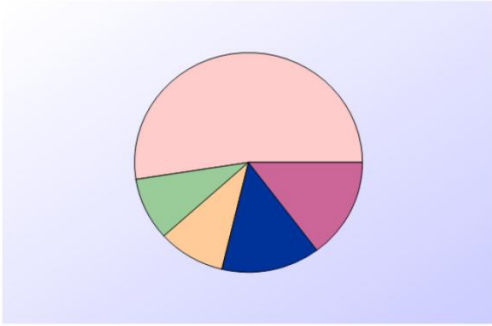
Source: Foreign Trade Division, U.S. Census Bureau *Latest data as per March. 2020

Major products of Exports from India to California in 2020



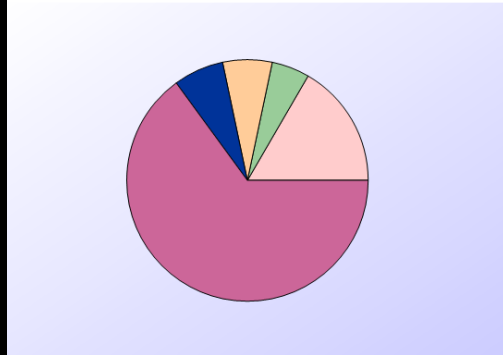
Product	Value (\$)	Percent
114-FISH, FRESH/CHILLED/FROZEN & OTHER MARINE PRODUCTS	\$735,722,488	15.7 %
315-APPAREL MANUFACTURING PRODUCTS	\$639,105,476	13.7 %
339-MISCELLANEOUS MANUFACTURED COMMODITIES	\$438,569,837	9.4 %
314-TEXTILE MILLS PRODUCTS	\$428,535,948	9.2 %
All Others	\$2,431,626,912	52 %
Grand Total	\$4,673,560,661	100 %

Major products of Exports from India to Washington in 2020



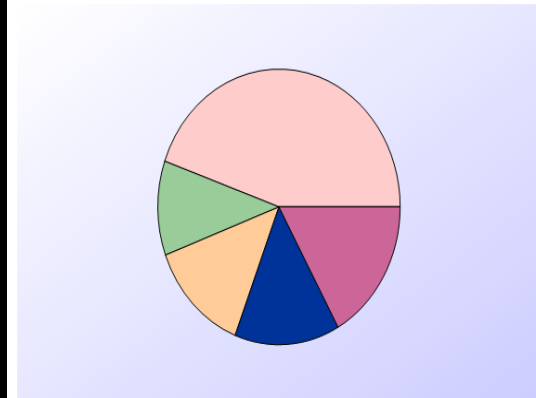
Product	Value (\$)	Percent
314--TEXTILE MILLS PRODUCTS	\$92,560,059	13.3 %
331--PRIMARY METAL MFG	\$83,779,625	12 %
334--COMPUTER AND ELECTRONIC PRODUCTS	\$72,145,544	10.3 %
114--FISH, FRESH/CHILLED/FROZEN & OTHER MARINE PRODUCTS	\$70,684,071	10.1 %
All Others	\$377,971,344	54.2 %
Grand Total	\$697,140,643	100 %

Major products of Exports from India to Nevada in 2020



Product	Value (\$)	Percent
339--MISCELLANEOUS MANUFACTURED COMMODITIES	\$206,813,587	58.5 %
316--LEATHER & ALLIED PRODUCTS	\$28,525,869	8.1 %
315--APPAREL MANUFACTURING PRODUCTS	\$25,715,570	7.3 %
311--FOOD MANUFACTURES	\$23,325,610	6.6 %
All Others	\$69,061,060	19.5 %
Grand Total	\$353,441,696	100 %

Major products of Exports from India to Arizona in 2020



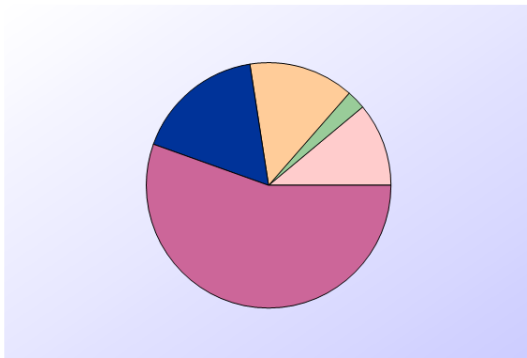
Product	Value (\$)	Percent
111--AGRICULTURAL PRODUCTS	\$40,152,347	15.2 %
325--CHEMICALS	\$34,303,887	13 %
980--GOODS RET TO CA (EXP); US GOODS RET & REIMPS (IMP)	\$32,624,678	12.3 %
339--MISCELLANEOUS MANUFACTURED COMMODITIES	\$27,654,406	10.5 %
All Others	\$129,644,908	49 %
Grand Total	\$264,380,226	100 %

Imports by India from States under this Post's Jurisdiction

State	2016 (\$)	2017 (\$)	2018 (\$)	(YTD) SEPT 2019 (\$)
Alaska	2,026,284	769,332	646,532	496,733,599
Arizona	114,368,708	157,528,131	131,458,629	816,109,698
California	5,129,286,116	5,014,214,769	6,121,547,199	5,598,995,460
Hawaii	15,308,110	10,070,427	11,546,406	19,960,511
Idaho	33,904,830	43,634,543	10,426,063	13,721,153
Montana	52,150,420	23,590,911	8,546,025	20,698,449
Nevada	812,179,250	1,798,617,635	1,672,336,718	1,541,426,197
Oregon	123,006,058	110,592,122	150,023,911	199,267,040
Utah	101,459,188	58,710,833	224,284,439	136,054,206
Washington	816,180,471	980,670,243	280,843,372	473,890,293
Wyoming	12,912,385	17,098,991	21,601,728	41,483,546

Source: Foreign Trade Division, U.S. Census Bureau

Major products of Imports by India from California in 2020



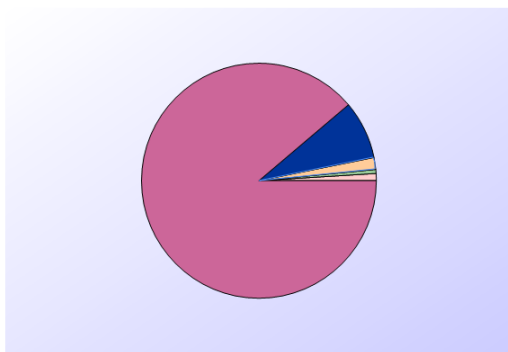
Product	Value (\$)	Percent
339--MISCELLANEOUS MANUFACTURED COMMODITIES	\$3,104,594,814	55.4 %
111--AGRICULTURAL PRODUCTS	\$957,390,763	17.1 %
334--COMPUTER AND ELECTRONIC PRODUCTS	\$778,092,734	13.9 %
910--WASTE AND SCRAP	\$140,967,049	2.5 %
All Others	\$617,950,100	11 %
Grand Total	\$5,598,995,460	100 %

Major products of Imports by India from Washington in 2020



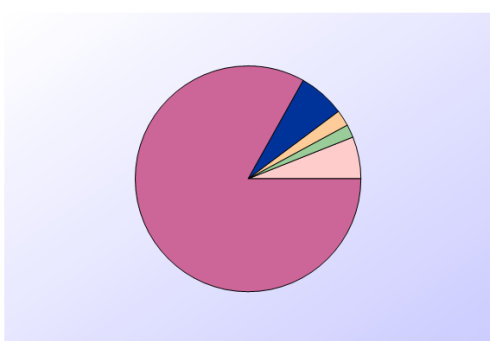
Product	Value (\$)	Percent
336--TRANSPORTATION EQUIPMENT	\$118,975,257	25.1 %
111--AGRICULTURAL PRODUCTS	\$89,069,778	18.8 %
334--COMPUTER AND ELECTRONIC PRODUCTS	\$67,163,276	14.2 %
910--WASTE AND SCRAP	\$47,459,647	10 %
All Others	\$151,222,335	31.9 %
Grand Total	\$473,890,293	100 %

Major products of Imports by India from Nevada in 2020



Product	Value (\$)	Percent
331--PRIMARY METAL MFG	\$1,368,900,912	88.8 %
339--MISCELLANEOUS MANUFACTURED COMMODITIES	\$123,625,663	8 %
334--COMPUTER AND ELECTRONIC PRODUCTS	\$25,251,333	1.6 %
333--MACHINERY, EXCEPT ELECTRICAL	\$8,436,740	0.5 %
All Others	\$15,211,549	1 %
Grand Total	\$1,541,426,197	100 %

Major products of Imports by India from Arizona in 2020



Product	Value (\$)	Percent
336--TRANSPORTATION EQUIPMENT	\$678,348,683	83.1 %
334--COMPUTER AND ELECTRONIC PRODUCTS	\$54,451,298	6.7 %
111--AGRICULTURAL PRODUCTS	\$18,847,557	2.3 %
332--FABRICATED METAL PRODUCTS, NESOI	\$15,289,492	1.9 %
All Others	\$49,172,668	6 %
Grand Total	\$816,109,698	100 %

TRADE ENQUIRES

Here are some of the trade enquiries that this post received during month of March 2020 and they have been attended to appropriately.

Company	Products
Jannock silk international	Fabrics, sarees ,garments and handloom products
Bunker Carpets & Rugs	Hand Knotted Carpets & Rugs
A1a overseas	Walnut Kernels.
