

**CONSULATE GENERAL OF INDIA**  
**SAN FRANCISCO**  
**MONTHLY COMMERCIAL REPORT November 2017**

**TRADE NEW HIGHLIGHTS – NOVEMBER 2017**

**1. Arvind Panagariya, Kanwal Sibal join USISPF as advisors to Board**

Top Indian economist Arvind Panagariya and former foreign secretary, Kanwal Sibal, have joined as advisors to the Board of a new organisation set up to enhance business relations between India and the US. Panagariya will guide the Board of Directors on economic development, international trade policy, and economic reforms in India, the US-India Strategic and Partnership Forum (USISPF) said in a statement.

**2. Footprint of top 100 Indian firms in US: 113,000 jobs, \$18 bn investments**

Apart from pumping in \$17.9 billion into the US economy, the top 100 homegrown firms operating in the United States also currently employ more than 113,000 people. Titled 'Indian Roots, American Soil', the report released by the Confederation of Indian Industry (CII) on Wednesday states that Indian companies have also contributed \$147 million towards corporate social responsibility and \$588 million as research and development expenditures in the US. The data paints the reach and spread of Indian FDI across all 50 states of the US, showing the significant impact that investment by 100 leading Indian firms have had on the US economy.

**3. ACT to Expand in India**

The ACT test will be available to more students in India thanks to a new agreement between ACT and MeritTrac, India's leading pure play testing and Assessment Company. The agreement will allow ACT to reach more students in India who wish to pursue their higher education in the United States. "We are thrilled to be joining forces with MeritTrac so that more students in India will be able to benefit from the ACT test and use their results to apply to U.S. colleges and universities," said Jacqueline Krain, ACT vice president for international. The new agreement will allow ACT to leverage MeritTrac's expertise in the area and expand access to the ACT test across India. Currently, ACT test centers are available in 20 locations across India including Mumbai, Kolkata, Hyderabad, New Delhi, Chennai and Bangalore. ACT hopes to have centers in all major cities and towns in India in the next two years.

**4. VMware eyeing the Indian telecom sector to boost its growth**

Cloud infrastructure and business mobility major VMware is eyeing India's vast telecommunications sector to further boost its growth, its CEO Pat Gelsinger has said, according to reports. "We have clearly been the leader in the banking sector and have had good success with the governmental institutions. And the one sector that we have

started to have much more success is the telecommunication sector," Gelsinger told IANS. Palo Alto, Calif.-headquartered VMware, which clocked over \$7 billion in revenue in 2016, has now entered into a strategic partnership with Bharti Airtel, Gelsinger said, according to the report. In September, Vodafone entered into a software licensing agreement with VMware in order to access a range of the technology vendor's products. As part of that agreement, VMware will be one of the vendors to support the operator's global roll out of Network Functions Virtualization to accelerate its delivery of future products and services in a rapid, cost-efficient manner, the report said. The presence of VMware in India has now expanded to six locations, including R&D centers in Bengaluru and Pune.

## TOP COMMODITIES OF EXPORTS/IMPORTS TO STATES UNDER THIS POST'S JURISDICTION IN November 2017

**Top Commodities of India Exports to States under this Post's Jurisdiction**

HS Code	Product	Value \$	State
<b>84379090</b>	MACHINERY, EXCEPT ELECTRICAL	288,127	Alaska
<b>84193100</b>	AGRICULTURAL PRODUCTS	18,400,619	Arizona
<b>03021100</b>	FISH, FRESH/CHILLED/FROZEN & OTHER MARINE PRODUCTS	297,644,639	California
<b>61011010</b>	APPAREL MANUFACTURING PRODUCTS	292,919,729	Hawaii
<b>84713010</b>	COMPUTER AND ELECTRONIC PRODUCTS	1,487,060	Idaho
<b>98051000</b>	FOOD MANUFACTURES	701,928	Montana
<b>59031010</b>	LEATHER & ALLIED PRODUCTS	11,929,967	Nevada
<b>61011010</b>	APPAREL MANUFACTURING PRODUCTS	17,379,478	Oregon
<b>84452011</b>	TEXTILE MILLS PRODUCTS	8,080,200	Utah
<b>98020000</b>	CHEMICALS	28,230,147	Washington
<b>65069100</b>	PLASTICS & RUBBER PRODUCTS	329,350	Wyoming

Source: Foreign Trade Division, U.S. Census Bureau

**Top Commodities of India Imports from States under this Post's Jurisdiction**

HS Code	Product	Value \$	State
98020000	CHEMICALS	513,244	Alaska
73110090	TRANSPORTATION EQUIPMENT	28,845,332	Arizona
84193100	AGRICULTURAL PRODUCTS	342,822,195	California
72042920	WASTE AND SCRAP	5,597,000	Hawaii
84713010	COMPUTER AND ELECTRONIC PRODUCTS	16,242,089	Idaho
84193100	AGRICULTURAL PRODUCTS	15,004,697	Montana
82079010	PRIMARY METAL MFG	860,545,323	Nevada
84713010	COMPUTER AND ELECTRONIC PRODUCTS	31,166,196	Oregon
98051000	FOOD MANUFACTURES	6,233,747	Utah
73110090	TRANSPORTATION EQUIPMENT	117,910,461	Washington
98020000	CHEMICALS	9,723,881	Wyoming

Source: Foreign Trade Division, U.S. Census Bureau

**TOTAL EXPORTS/IMPORTS TO STATES UNDER THIS POST'S JURISDICTION YTD November 2017**

**Exports from India to States under this Post's Jurisdiction**

State	2014 (\$)	2015 (\$)	2016 (\$)	YTD (June) 2017 (\$)
Alaska	4,747,146	2,152,153	5,273,335	623,449
Arizona	193,560,967	224,399,081	213,932,075	127,876,202
California	4,397,270,816	3,855,630,622	3,632,108,749	1,824,719,770
Hawaii	5,568,812	8,839,393	5,790,710	3,763,157
Idaho	18,530,812	14,100,519	11,273,403	6,593,084
Montana	66,540,359	21,649,743	2,281,820	2,096,897
Nevada	169,465,648	221,396,873	262,817,749	335,265,339
Oregon	189,840,228	140,653,944	132,326,754	71,822,063
Utah	116,596,460	85,084,540	98,595,480	51,162,710
Washington	386,811,401	452,733,326	361,830,153	203,297,478
Wyoming	7,333,503	6,957,939	3,386,747	922,652

Source: Foreign Trade Division, U.S. Census Bureau \*Latest data as per June 2017

**Imports by India from States under this Post's Jurisdiction**

State	2014 (\$)	2015 (\$)	2016 (\$)	YTD (Sep) 2017 (\$)
Alaska	255,806	1,320,449	2,026,284	655,862
Arizona	73,130,917	102,718,442	114,368,708	114,707,424
California	5,270,535,205	4,568,402,045	5,129,286,116	3,734,491,384
Hawaii	794,002	9,766,185	15,308,110	7,665,465
Idaho	14,012,128	27,794,604	33,904,830	36,806,829
Montana	42,318,205	33,391,085	52,150,420	20,909,537
Nevada	567,849,540	1,720,866,386	812,179,250	1,305,111,420
Oregon	153,495,498	90,702,304	123,006,058	79,326,755
Utah	240,348,276	201,899,345	101,459,188	41,862,709
Washington	2,134,362,701	1,150,560,756	816,180,471	754,399,199
Wyoming	11,221,271	6,552,562	12,912,385	17,057,665

Source: Foreign Trade Division, U.S. Census Bureau \*Latest data as per Sept 2017

**TRADE ENQUIRES**

Here are some of the trade enquiries that this post received during month of November 2017 and they have been attended to appropriately.

Company	Exports from India
VIP BK International	Rice, Vegetables, Nuts
KLM Fashion	Knitted Garments
PNB Traders	Garment
PPH.1International	Polished loose Diamond
Allen Moshiri	Indian Spices
Royal Woods Global LLp	Pine logs
ShivShakti Enterprises	Human Hair & PVC scraps
Amuræ International	Gherkins, Cashew, PVC products
HSS Exports & Imports	Fresh Fruits